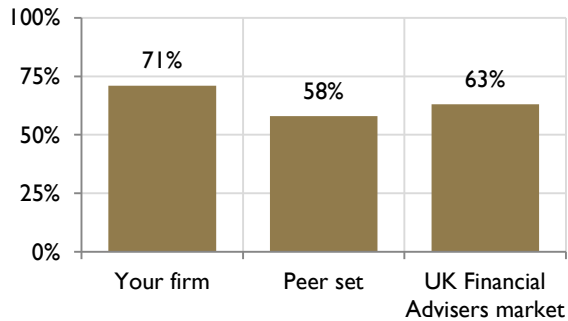


FIRM ASSETS UNDER MANAGEMENT

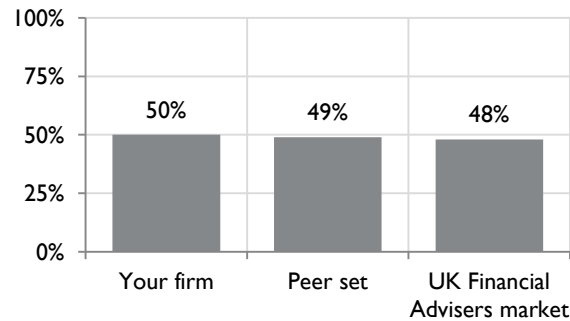
GBP 120 million

The charts on this page demonstrate how the results from your firm can be benchmarked against your relevant peer set and the 2016 UK Financial Advisers market.

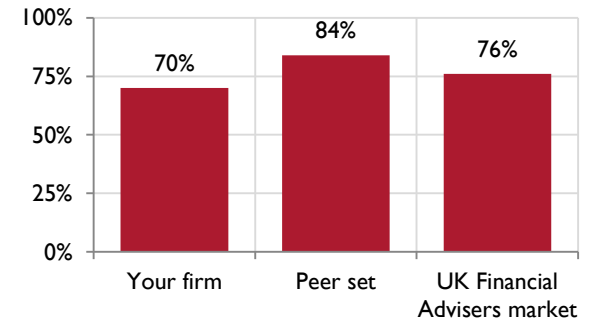
Total compensation as a % of costs



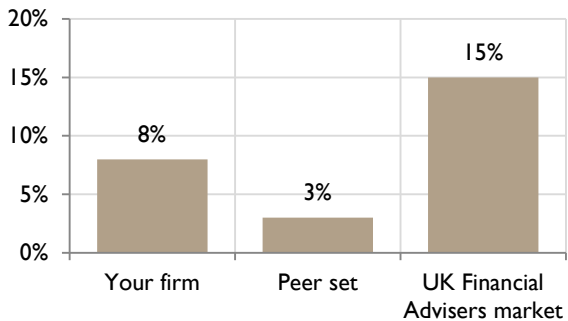
Total compensation as a % of revenues



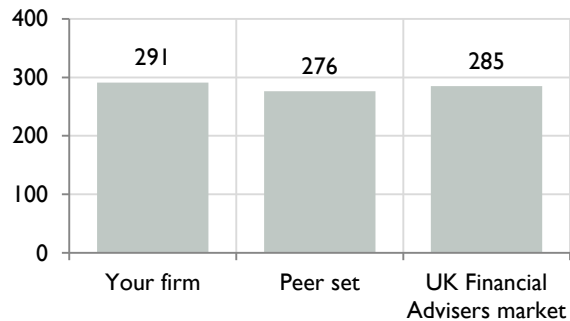
Cost income ratio, %



2015 AUM growth, %



Revenue per advisor, GBP '000



Return on assets, %

