a meeting of MINDS



A Meeting of Minds: Wealth Management and Private Banking Thursday 16 June 2016 – The Berkeley Hotel, Knightsbridge, London SW1X 7RL

Participant List

BUSINESS STRATEGY

- ABN AMRO (Guernsey) Ltd Managing Director & Deputy Chief Executive
 Officer
- Affinity Private Wealth Managing Director
- Bordier & Cie Chief Executive Officer
- Boston Limited Chief Executive Officer
- Brown Advisory Partner
- C Hoare & Co Head of Front Office
- C Hoare & Co Head of Wealth Management
- Canaccord Genuity Wealth Management Chief Executive Officer
- Cazenove Capital Management Ltd Deputy Head, UK Private Wealth Management
- Charles Stanley Plc Director, Wealth Management
- Close Brothers Asset Management Chief Executive Officer
- Coombe Advisors Limited Managing Director
- Coutts & Co Executive Director, Digital Solutions
- Credo Group UK Ltd Chief Executive Officer
- Deutsche Bank Wealth Management Managing Director, Global Business Risk Manager
- Duncan Lawrie Private Banking Managing Director, Head of Fiduciary Services
- EFG Private Bank Ltd Head of Private Banking
- Farm Street Partners Partner, Head of Risk
- Fleming Family & Partners Managing Director

Strategic Partners



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- Fry Family Office Chief Executive Officer
- Fry Family Office Director of Business Development
- Goldman Sachs Chief Supervisory Officer
- HSBC Private Bank (UK) Ltd Chief Operating Officer, Markets EMEA
- JM Finn & Co Ltd Head of Risk and Strategic Analysis
- J.P. Morgan Private Bank Associate General Counsel
- Julius Baer International Ltd Chief Executive Officer
- London & Capital Chief Operating Officer
- Mirabaud & Cie Private Bankers Co-Head of Private Wealth Management
- Nordea Bank Executive Director, International Private Banking
- **Pebrand -** Chief Executive Officer and Founder
- Pictet & Cie (Europe) SA Chief Operating Officer
- Santander Wealth Management Wealth Management Director & Managing Director Cater Allen
- Sarasin & Partners LLP Partner, Private Clients
- Savills Director Family Office Services
- SEB Head of Private Banking UK
- Scalable Capital Founder & Managing Director
- Scalable Capital Chief Marketing Officer & UK Co-Founder
- Turcan Connell Joint Chief Executive Officer
- UBS Wealth Management UK Head of UK Domestic

INVESTMENT

- Arbuthnot Latham & Co Ltd Head of Investment Management
- Bank of Ireland Private Banking Director, Investment
- Bentley Reid & Co (UK) Ltd Investment Director
- Citi Private Bank Head of Strategic Asset Allocation
- Coutts & Co Managing Director Financial Advisory and Intermediary Solutions
- Coutts & Co Head of FAIS Transformation Programme

- Credo Group UK Ltd Chief Investment Officer
- Deutsche Bank Wealth Management Managing Director, Head of Global Investment Group
- EFG Private Bank Ltd Chief Financial Officer & Deputy Chief Executive Officer
- Hawksmoor Investment Management Senior Investment Manager
- HSBC Private Bank (UK) Ltd Head of Private Bank Investment Group
- JM Finn & Co Ltd Head of Investment Management
- Lincoln Private Investment Office Chief Investment Officer
- London & Capital Partner, Head of Private Investment Office
- Maseco Private Wealth Managing Director, Head of Portfolio Strategy
- Quartet Investment Manager Managing Partner, Investment Manager
- **RBC Wealth Management International -** Head of Investments
- Sanlam UK Global Chief Investment Officer
- SG Hambros Private Banking Global Chief Investment Officer
- Tilney Investment Management Investment Director
- Tilney Investment Management Investment Director
- Turcan Connell Joint Chief Executive Officer & Chief Investment Officer
- UBS Wealth Management (UK) Head of Investment Products & Services, UK & Jersey
- Walker Crips Group Plc Chief Investment Officer
- Waverton Investment Management Ltd Senior Analyst

STRATEGIC PARTNER

• **Carmignac** - Head of Discretionary

SPONSORS

- BlueBay Asset Management LLP Sales Director Europe
- Calamos International LLP Managing Director EMEA
- Farrer & Co Partner
- Farrer & Co Partner
- **INVESCO Perpetual** Sales Manager Banks and Strategic Distributors, UK
- INVESCO Perpetual Sales Manager, London Wealth and Family Offices

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- IWI International Wealth Insurer S.A Marketing Consultant UK
- IWI International Wealth Insurer S.A Chief Executive Officer
- Lazard Asset Management Director Head of Third Party Distribution
- Multrees Marketing Communications Manager
- PIMCO Europe Ltd Senior Vice President Global Wealth Management, EMEA
- Prudential International Assurance Head of Product
- Sammedia Ltd Business Development Director

SPONSORS EXPERTS

- BlackRock iShares Co-Head of iShares EMEA Sales
- BlueBay Asset Management LLP Partner, Co-Head of Investment Grade Debt, Senior Portfolio Manager
- Calamos International LLP Senior Vice President
- Carmignac Head of Retail
- INVESCO Perpetual Head of Market Insights Team
- Lazard Asset Management Research Analyst
- Multrees Chief Executive Officer
- **PIMCO Europe Ltd** Vice President Global Wealth Management, UK
- Sammedia Ltd Director

FACILITATORS AND SPEAKERS

- Heartwood Wealth Management Executive Vice President
- Independent Consultant Independent Consultant
- Scorpio Partnership Executive Director
- Scorpio Partnership Managing Partner
- Scorpio Partnership Managing Partner

INDUSTRY BODIES, ASSOCIATIONS AND GUEST

- Financial Conduct Authority Wealth Management Manager
- Financial Conduct Authority Wealth Management Supervisor

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