

Bank and Brand Distribution of Retail Financial Services XXII
Thursday 12 October 2017, The Berkeley Hotel, Wilton Place, London, SW1X 7RL

Strategic Partner



Sponsors



Participant List

BANKS & BUILDING SOCIETY

- **Atom Bank plc** - Maria Harris, *Director of Retail Mortgages*
- **Axis Bank UK** - Kuldeep Kandari, *Head of Retail Banking*
- **Barclays Bank Plc** - Rachel Posgate, *Vice President, Global Partnerships and Business Development*
- **Cambridge Building Society** - Andy Lucas, *Chief Operating Officer*
- **Co-operative Bank Plc** - Alastair Pegg, *Marketing Director*
- **Coventry Building Society** - Phil Boon, *Head of Digital*
- **Gatehouse Bank** - Nash Gill, *Vice President - Product*
- **HSBC Bank Plc** - Craig Ramsay, *Global Innovation Lead*
- **HSBC Bank Plc** - John Osman, *Wealth Solutions Manager*
- **HSBC Bank Plc** - Matthew Carey, *Wealth Development Manager*
- **Harpenden Building Society** - Graeme Aitken, *Business Development Manager*
- **Harrods Bank Ltd** - Amelia Gini, *Head of Savings*
- **Leeds Building Society** - Alison Port, *Director of Strategy*
- **Marsden Building Society** - Rob Pheasey, *Chief Executive*
- **Monzo Bank** - Stuart McFadden, *Head of Financial Difficulties*
- **Nationwide Building Society** - Graeme Hughes, *Group Distribution Director*

- **Nationwide Building Society** - Ian Cheatle, *Product Manager, Savings Strategy*
- **Nottingham Building Society** - Jonathan Cartlidge, *Senior Manager, Products and Business Development*
- **Principality Building Society** - David Roberts, *Head of Customer Propositions and Experience*
- **Saffron Building Society** - Colin Field, *Chief Executive Officer*
- **Shawbrook Bank** - Amrita Kohli, *Product Manager - Personal Loans*
- **Starling Bank** - Mariam Ogunbambi, *Head of Projects*
- **Union Bank of India** - Anand Kumar, *Executive Director & Deputy CEO*
- **Yorkshire Building Society** - Michael Ratcliffe, *Partnership Development Manager*

BRANDS

- **Alipay** - Tao Tao, *Director of Business Development, Alipay EMEA*
- **Alzheimer's Society** - Nick Vassallo, *New Partnerships Manager*
- **ArchOver Ltd** - Ashlee Dutton, *Marketing Manager*
- **Association of Convenience Stores** - Katie Noice, *Business Development Manager*
- **Bud Financial** - Alan Walsh, *Head of Partnerships*
- **Cancer Research UK** - Chloe Embury, *New Partnerships Manager*
- **Daily Mail Group - MEDIA** - Rob Daniel, *Trading & Commercial Manager*
- **Daily Mail Group - MEDIA** - Sam Lane, *Account Director - Financial Services*
- **Debenhams Plc** - Sarah Cloy, *Product Manager, Insurance*
- **EDF Energy** - Ian Hunter, *SRM Finance and Retail Banking*
- **EDF Energy** - Kerry Mullen, *Large Business Sales Account Manager*
- **Google UK Ltd** - David Black, *MD, Sales*
- **Immediate Media Co.** - Lisa Sutcliffe, *Business Development Manager*
- **Immediate Media Co.** - Sharon Hunter, *Head of Travel and Financial Services*
- **Institute of Chartered Accountants of England and Wales** - John Gaskell, *Head of Personal Financial Planning*
- **John Lewis (Financial Services)** - John Brady, *Head of Insurance & Banking*
- **Landbay Partners Ltd** - Clare Joy, *Commercial Manager*
- **Landbay Partners Ltd** - Julian Cork, *Chief Operating Officer*
- **Lending Works** - William Rist, *Partnership Manager*
- **Make it Cheaper** - Henry Newby, *Director of Partnerships*
- **Make it Cheaper** - Joanne Salacinski, *Head of Multi Product*
- **Manchester United Football Club** - Rob Guppy, *Relationship Manager (Financial Services Partners)*
- **Manchester United Football Club** - Simon Hoppe, *Head of Financial Services*
- **Mortgage Gym Ltd** - Jeremy Moll, *Chief Commercial Officer*
- **Police Mutual** - Alan Gilmour, *Head of Acquisition and Retention*

- **Pollen Street Capital** - Dave Fletcher, *Point of Sale Growth Initiatives*
- **Post Office Management Services** - Beverley Turner, *Senior Product Manager*
- **Post Office Money** - Martyn Fawdry, *Head of Commercial Planning – PO Money*
- **Sainsbury's** - Rajesh Gupta, *Head of Customer Experience - Sainsbury's Argos*
- **Savings Champion** - Chris Shaw, *Chairman*
- **Savings Champion** - Katie Horne, *Head of Business Development*
- **Shop Direct Group Financial Services Ltd** - Jayne Sutherland, *Head of Risk Transformation*
- **Telegraph Media Group** - Helen Casey, *Propositions Director*
- **Telegraph Media Group** - Stacey Golding, *Marketing Director*
- **The National Trust** - Rebecca Hemming, *Corporate Partnership Manager (Commercial and Gift Card)*
- **ThinCats** - Stewart Cazier, *Head of Retail*
- **Thomas Cook Group plc** - Fraser Millar, *Commercial Director - Thomas Cook Money*
- **Willis Owen** - Liz Rees, *Head of Research*
- **Yahoo!** - Baffour Badu, *Financial Services Vertical Lead*
- **Yahoo!** - Nicole Rapeport, *Account Manager*
- **Zopa** - Jack Percival, *Partnerships Lead*

STRATEGIC PARTNERS & EXPERTS

- **BlackRock iShares** - Henry Macleod, *UK Digital Wealth*
- **BlackRock iShares** - Joe Parkin, *Head of UK Wealth, iShares EMEA*
- **BlackRock iShares** - Neil Hoad, *Proposition & Business Development*

SPONSORS & EXPERTS

- **Affinion International** - Ingrid Sierra, *Senior Director, International Marketing Development*
- **Affinion International** - Karen Wheeler, *Country Manager, UK*
- **Affinion International** - Lorraine Salmond, *Product Development Director*
- **Affinion International** - Sarah Collinson, *Business Development Director*
- **Affinion International** - Steve Parsons, *Senior Director International Product Development*
- **Dignity** - Paul Toghill, *Director of Distribution & Partnerships*
- **Dignity** - Simon Thexton, *Strategic Partnership Development Manager*
- **Freedom Finance** - Andrew Fisher, *Managing Director*
- **Freedom Finance** - Michael Davidson, *Director of Business Development*
- **Legal & General Investment Management** - Paul Measures, *Head of Intermediary Sales*
- **Legal & General Investment Management** - Sacha Sadan, *Director of Corporate Governance*
- **Vice** - Oliver Woodley, *Senior Vice President*
- **Vice** - Rick Waterlow, *President International - COO*

FACILITATORS & SPEAKERS

- **Aquila** - Andy Follows, *Founder*
- **Bizfitech** - Ross Cox, *Commercial Director*
- **Capgemini Consulting, Financial Services** - Rod Bryson, *Principal - Wealth, Long Term Savings & Insurance*
- **KPMG** - James Alexander, *Director Global Strategy Group*
- **Milliman UK** - Colette Dunn, *Head of Strategy Consulting*
- **Nationwide Building Society** - Glen Ward, *Head of Financial Management*
- **Oliver Wyman** - Mark Dynes, *Partner*
- **Raisin UK** - Kevin Mountford, *Chief Executive Officer*
- **Raisin UK** - Phil Alcock, *Head of Business Development*
- **Scorpio Partnership** - Caroline Burkart, *Executive Director*
- **Simon Cocker Consultancy** - Simon Cocker, *Owner*
- **The Fairbanking Foundation** - Aidene Walsh, *Chief Executive*
- **The Fairbanking Foundation** - Antony Elliott, *Chief Executive*
- **Vice** - Mark Adams, *Head of Innovation*
- **Wazoku** - Rosemarie Diegnan, *Chief Strategy & Product Officer*
- **Wazoku** - Simon Hill, *Chief Executive Officer*

INDUSTRY BODIES, REGULATORS, ASSOCIATIONS AND GUESTS

- **Lansons** - Louise Marriott, *Director*
- **Lucian Camp Consulting** - Lucian Camp, *Principal*
- **Wazoku** - Ben Abbott, *Business Development Manager*